

Home Buying Process

OVERVIEW

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Throughout the home buying process, your Buyer's Agent will review over 200 real estate documents to ensure that your interests are protected.

- ▼ Decide to buy a house
- ▼ Pre-qualification process (select a lender with Buyer's Agent's Help)
- ▼ Decide what payment you can actually afford. Do you need a down payment assistance program to help with the down payment?
- ▼ Starting looking for homes with Buyer's Agent
- ▼ Find the perfect home
(can take anywhere from one day to two months)
- ▼ Evaluate value of home with help from Buyer's Agent
(CMA and make fair offer)
- ▼ Negotiate with Seller
- ▼ Both Buyer and Seller agree to offer terms and home goes "under contract"
- ▼ Appraisal, home inspection, final loan approval and loan package created and sent to attorney (can take 30-45 days)
- ▼ Closing - Buyer's Agent attends with you to protect you at the closing table. Be prepared to sign many papers that basically say you agree to pay for your mortgage. You also get the keys!
- ▼ Moving time!

Discuss Earnest Money and Due Diligence Fee